Licensing models for e-textbooks in Finland

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Background on Finland

- Population 5.5 million
- Higher education
 - 15 universities
 - 26 universities of applied science (polytechnics)
 - 40% of population aged 25-34 have a higher education degree
- FinELib consortium
 - Members: higher education, research institutes, public libraries
 - Negotiates license agreements centrally on behalf of its member organisations
 - Promotes the availability and use of high quality information throughout Finnish society

Higher education libraries and textbooks

- Textbooks included in library acquisitions and collections
 - Free education in Finland
 - Important resource for students
 - Limited amounts
- Textbooks in university libraries in 2013:
 - 40% Finnish, 60% other
 - Only 7% of textbook titles available as ebooks in libraries

Aims of the e-textbook project

- More Finnish e-textbooks available
- Good usability of ebooks
 - For both end users and acquisition management
- High usage peaks taken into account in e-textbook licensing models
- Finnish publishers more aware of the needs of libraries regarding e-(text)books

Working together

- Previous experience with collaboration and pilot projects
- Project started in January 2014
 - Organised by FinELib staff
- Meetings with
 - Project group (volunteers from libraries)
 - Four publishers
 - Platform provider
 - All together: two workshops

Publishers and platform provider











Planning project details

- Things to ponder
 - Relevant pricing models
 - Relevant book titles
 - Necessary terms of use
 - Realistic time schedule
- Schedule affected by
 - Libraries: textbook aquisition schedule
 - Publishers: pricing
 - Platform provider: implementing models

New e-textbooks in use

- Available for purchase during academic year 2015-2016
- 191 e-textbook titles
 - Mainly social sciences
 - ePub and PDF
 - To read: download (with DRM) or streaming
- Two pricing models
 - Simultaneous users
 - Loan tokens

Pilot pricing models

- Simultaneous users
 - Packages: 3/5/20/50 simultaneous users
 - Valid for 6/12 months
 - Each library decides the length of their loan period
 - Patrons can make reservations
- Loan tokens
 - Packages: 25/50/100/200/400 loan tokens
 - Valid for max. one year from purchase
 - Loan period pre-determined as 7 days
 - 10 min preview (not counted as loan)
 - No reservations necessary

Continuing with the project

- Collecting purchase and usage statistics
- Questionnairs for users, libraries and publishers
- Project report in autumn 2016
- Based on their experiences, publishers decide if they continue with pilot pricing models
- Experiences will hopefully benefit all: more publishers selling e-books to libraries

Thank you!

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